

Name _____ Date _____

What Kind of Leader Are You?

Directions: To find out what kind of leader you are or could be, place a letter in the space provided that best describes the way you would act if you were the leader of a work group.

Key: A = Always, F = Frequently, O = Occasionally, S = Seldom, N = Never

I would:

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| <p>___ 1. Act as the speaker of the group.</p> <p>___ 2. Encourage overtime work.</p> <p>___ 3. Allow group members complete freedom in their work.</p> <p>___ 4. Encourage everyone to do tasks the same way.</p> <p>___ 5. Permit others to use their own judgment in solving problems.</p> <p>___ 6. Work the group members as hard as it takes to be ahead of competing groups.</p> <p>___ 7. Speak as a representative for the group.</p> <p>___ 8. Push members for greater effort.</p> <p>___ 9. Let the members do their work the way they think best.</p> <p>___ 10. Not mind decisions being put off until later if it were necessary.</p> <p>___ 11. Speak for the group when visitors are present.</p> <p>___ 12. Keep the work moving at a rapid pace.</p> <p>___ 13. Turn the members loose on a job and let them go to it.</p> <p>___ 14. Push others to increase the work they are doing.</p> | <p>___ 15. Settle conflicts when they occur in the group.</p> <p>___ 16. Represent the group at outside meetings.</p> <p>___ 17. Not allow the members freedom of action.</p> <p>___ 18. Decide what should be done, when, and how it should be done.</p> <p>___ 19. Not mind others thinking I was too tough on them.</p> <p>___ 20. Assign group members to particular tasks.</p> <p>___ 21. Let some deserving members have authority.</p> <p>___ 22. Let the members decide when and how to do their work.</p> <p>___ 23. Be willing to make changes.</p> <p>___ 24. Ask the members to work harder.</p> <p>___ 25. Trust the group members to exercise good judgment.</p> <p>___ 26. Schedule the work to be done, but distribute it fairly.</p> <p>___ 27. Refuse to explain my actions.</p> |
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- _____ 28. Persuade others that my ideas are to their advantage.
- _____ 29. Permit the group to set its own pace.
- _____ 30. Let others know it will be done my way or no way at all.
- _____ 31. Act without consulting the group.
- _____ 32. Say that if one rule or regulation is broken, it will result in his/her being dismissed from the group.

Scoring:

Write "1" in front of each space to which you responded A--Always or F--Frequently.

Circle the number 1's which you wrote in front of the following items--3, 5, 9, 10, 13, 15, 21, 22, 23, 25, 26, 29.

Count the circled number 1's (_____). This is your score for concern for people. A high score on "concern for people" suggests that your leadership style ranges from an informal style to a democratic style.

Count the uncircled number 1's (_____). This is your score for concern for task. A high score on "concern for task" suggests you tend to have an autocratic leadership style.